

AGRANA AT A GLANCE

For more than 20 years, AGRANA has been processing agricultural raw materials to produce high quality foodstuffs as well as products for the food processing industry and for technical applications in the three core business areas sugar, starch and fruit.

AGRANA is...

- the leading sugar manufacturer in Central, Eastern and Southeastern Europe.
- a major supplier of customised starch products in Europe and the largest producer of bioethanol in Austria and Hungary.
- the world market leader in the production of fruit preparations.
- one of the largest producers of fruit juice concentrates in Europe.
- is operating 53 production sites in 26 countries around the world as of 29 February 2012.

In a challenging environment in 2011|12 AGRANA succeeded in growing revenue by 19.0% to € 2,577.6 million. Operating profit before exceptional items was expanded vigorously to € 232.4 million, an increase of about 81% from the year before. This earnings success was driven both by efficiency measures and favourable market trends in some business areas.

- **Sugar segment:** With higher world market sugar prices, the import dependence on the world market, created by the EU sugar regime in

the belief that world market prices would remain permanently low, drove prices sharply higher in the European Union. The segment's operating profit before exceptional items reached an impressive € 112.3 million, thanks also to good beet quality, excellent processing throughput and further cost reductions.

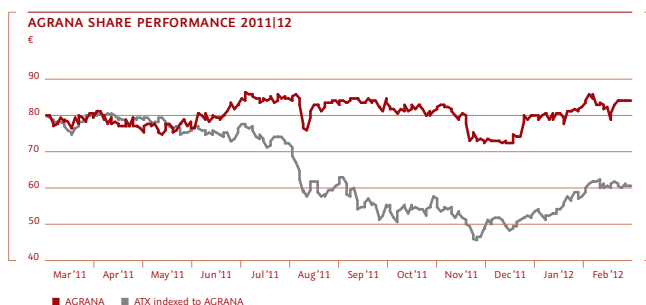
- **Segment Starch:** In 2011|12, for only the second time in 20 years, AGRANA was able to use full quota for potato starch. In addition, all corn starch plants ran at capacity. Revenue in the Starch segment grew by 31.1% to € 764.3 million and operating profit before exceptional items rose by 69.9% to € 81.9 million.
- **Segment Fruit:** In the past financial year, Fruit segment revenue rose by 6.8% to € 928.9 million, but operating profit before exceptional items decreased by 18.2% to € 38.2 million. While profit in fruit juice concentrates went up, fruit preparations saw a market- and cost-induced decline in earnings.

Outlook:

- In 2012|13 it will be a real challenge to match the results of this past financial year. In the record year 2011|12 the Group's performance was supported by external factors, such as very helpful market developments. The same cannot be assumed for the new year. AGRANA is nonetheless expecting a sound revenue and profit situation and a reduction in debt-equity gearing.

At 29 February 2012

AGRANA SHARE



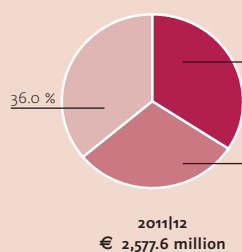
Type of shares:	Ordinary shares
Number of shares:	14,202,040
Share capital:	€ 103.2 million
Market capitalisation (February 29, 2012):	€ 1,192.3 million
Stock exchange segment, index:	Prime Market
ISIN:	AT0000603709
Reuters code:	AGRVI
Bloomberg code:	AGR AV
Stock exchange abbreviation:	AGR

KEY COMPANY FIGURES

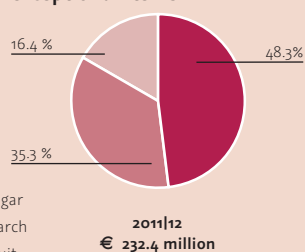
€m	GJ 2011 12	GJ 2010 11 ¹⁾	GJ 2009 10	GJ 2008 09	GJ 2007 08
Revenue	2,577.6	2,165.9	1,989.2	2,026.3	1,892.3
Operating profit before exceptional items	232.4	128.6	91.9	37.8	111.4
Operating profit after exceptional items	231.0	128.6	86.9	34.6	101.5
Profit before tax	206.3	109.7	87.4	(32.4)	73.1
Profit for the period	155.7	87.1	72.7	(15.9)	63.8
Staff	7,982	8,243	7,927	8,244	8,140
Dividend per share (€)	3.60 ²⁾	2.40	1.95	1.95	1.95

1) Restated to reflect a retrospective change in accounting policy related to IAS 19 (Employee Benefits). 2) Proposal to the AGM.

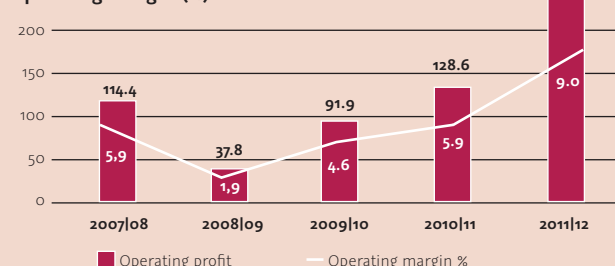
Revenue by segment



Operating profit before exceptional items



Development of operating profit (€m) and operating margin (%)



The forward-looking statements in this fact sheet refer to future events. Such projections and forecasts are subject to specific risks that cannot be predicted and that cannot be influenced by the issuer. Therefore the issuer cannot guarantee the accuracy of economic projections and forecasts or their effect on the economic situation or the market of the issuer's shares. The statements relating to the past are no guarantee of future profit developments. This fact sheet does not constitute an offer to purchase shares.

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