







# REPORT

ON THE FIRST HALF OF 2014|15

### FIRST HALF OF 2014 151 AT A GLANCE

- Price pressure in the Sugar segment and non-recurring structural effects in Fruit led to reductions in revenue and EBIT
- Revenue: € 1,285.2 million (H1 2013|14: € 1,565.6 million)
- Operating profit (EBIT)<sup>2</sup>: € 87.0 million (H1 2013|14: € 104.2 million)
- EBIT margin: 6.8% (H1 2013|14: 6.7%)
- Profit for the period: € 60.9 million (H1 2013|14: € 69.2 million)
- Equity ratio: 52.1% (28 February 2014: 49.9%)
- Gearing<sup>3</sup>: 24.1% (28 February 2014: 32.4%)
- Staff count<sup>4</sup>: 8,985 (H1 2013|14: 8,688)
- Fourth US fruit preparations plant in Lysander, New York, started operation
- New AGRANA Research and Innovation Center (ARIC) opened in Tulln, Austria
  - <sup>1</sup> All prior-year values have been restated under IFRS 11 (equity method accounting has replaced proportionate consolidation); also see notes to the consolidated financial statements, from page 15.
  - Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.
     Debt-equity ratio (ratio of net debt to total equity).

  - <sup>4</sup> Average number of employees in the period.
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### LETTER FROM THE CEO

Dear Investor,

AGRANA as expected registered a significant decrease in revenue in the first half of 2014|15, under the impact of market prices. In the Sugar and Fruit segments, EBIT was also reduced, while we were able to improve operating profit (EBIT) in the Starch segment. One-time costs of € 4.6 million for streamlining the location structure of the fruit preparations business in Austria weighed on profitability in the Fruit segment.

With declining selling prices taking effect, the situation in the Sugar segment will be further aggravated in the coming months. Lower raw material costs for the new beet crop will only partly offset the strain exerted by this development. For this reason too, AGRANA will continue to put strong emphasis on structural optimisation and rigorous cost management. Besides lower raw material costs, another positive factor is the successful shift of the Austrian apple juice production operations to the Kröllendorf site, which allowed us to expand processing capacity there by about 30% to 900 tonnes per day, thus generating savings both in fixed costs and on energy consumption. Group-wide, we were also able to cut energy costs by approximately 8% compared to the year-earlier reporting period, despite higher processing volumes.

At AGRANA, research and development has always been an important driver of our business success. Efficient research creates competitive advantage in the marketplace, and a keen innovative spirit has consistently given us the ability to grow at rates above the industry average. With the opening of the new AGRANA Research & Innovation Center (ARIC) in Tulln, Austria, we are bringing our previously geographically separate R&D activities together in one location. This way, we can take greater advantage of synergies in infrastructure and in multi-segment research projects.

Regarding raw materials, we are expecting very good potato, cereal, sugar beet and apple crops. Thanks to the good beet yields, we believe that over a five-month sugar campaign, we will for the first time produce more than one million tonnes of beet sugar. The purposeful investment in silo capacity in Tulln and in Kaposvár, Hungary, will thus stand us in good stead.

For the full 2014|15 financial year, we expect a significant reduction in Group EBIT as a result of likely sustained downward pressure on prices for sugar and bioethanol. Due to the markedly lower sales prices, we also foresee a significant decrease in Group revenue.

Sincerely

Johann Marihart
Chief Executive Officer

## RESULTS FOR THE FIRST HALF OF 2014|151.

Since the beginning of this financial year, with the adoption of IFRS 11 (Joint Arrangements), the joint ventures of the STUDEN group (Sugar segment) and HUNGRANA group (Starch segment), which previously were proportionately consolidated, are accounted for using the equity method. As this standard requires retrospective application, the prior-year data have been restated accordingly. Details of the impacts on the presentation and results are provided in the consolidated financial statements (from page 15) under the heading "Restatements in accordance with IAS 8".

### Revenue and earnings

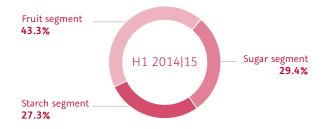
AGRANA Group	H1	H1
€m, except % and per share amounts	2014 15	2013 14
Revenue	1,285.2	1,565.6
EBITDA <sup>2</sup>	113.2	125.6
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	78.2	90.6
Share of results of		
equity-accounted joint ventures	12.9	13.6
Exceptional items	(4.1)	0.0
Operating profit [EBIT] <sup>3</sup>	87.0	104.2
EBIT margin	6.8%	6.7%
Net financial items	(7.1)	(15.2)
Income tax expense	(18.9)	(19.8)
Profit for the period	60.9	69.2
Earnings per share	€ 4.08	€ 4.59
Investment <sup>4</sup>	38.6	55.7

AGRANA Group	Q2	Q2
€m, except % and per share amounts	2014 15	2013 14
Revenue	638.0	765.6
EBITDA <sup>2</sup>	49.7	57.3
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	31.7	38.9
Share of results of		
equity-accounted joint ventures	6.5	5.8
Exceptional items	(4.1)	0.0
Operating profit [EBIT] <sup>3</sup>	34.1	44.6
EBIT margin	5.3%	5.8%
Net financial items	(4.4)	(7.6)
Income tax expense	(7.9)	(7.7)
Profit for the period	21.7	29.3
Earnings per share	€ 1.42	€ 1.94
Investment <sup>4</sup>	23.7	34.2

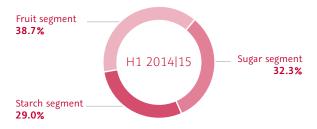
In the first half of 2014|15 (ended 31 August 2014), **revenue** of the AGRANA Group was € 1,285.2 million, down 17.9% from the prior-year comparative period. Revenue in the Starch segment was almost level with one year earlier; the revenue reduction in the Sugar and Fruit segments was explained mostly by lower sales prices.

Operating profit (EBIT), at € 87.0 million, was 16.5% below the level of the prior year's first half. While EBIT grew in the Starch segment, lower revenues in the Sugar and Fruit segments weighed on earnings in terms of absolute figures. However, the EBIT margin improved slightly at Group level, representing increases in the Sugar and Starch segments. In the Fruit segment a margin expansion was prevented by negative exceptional items of € 4.6 million related to the streamlining of fruit preparations production sites

### REVENUE BY SEGMENT



### **OPERATING PROFIT (EBIT) BY SEGMENT**



- 1 All prior-year values have been restated under IFRS 11 (equity method accounting has replaced proportionate consolidation); also see notes to the consolidated financial statements, from page 15.
- <sup>2</sup> EBITDA represents operating profit before exceptional items, results of equity-accounted joint ventures, depreciation and amortisation.
- 3 Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.
- <sup>4</sup> Investment represents purchases of property, plant and equipment and intangible assets, excluding goodwill.

in Austria (also see page 9). Net financial items in the first half of 2014|15 amounted to a net expense of € 7.1 million (H1 2013|14: net expense of € 15.2 million); the year-on-year improvement resulted primarily from net currency translation gains. After an income tax expense of € 18.9 million, corresponding to a tax rate of 23.7% (H1 2013|14: 22.3%), profit for the period was € 60.9 million (H1 2013|14: € 69.2 million). Earnings per share attributable to AGRANA shareholders amounted to € 4.08 (H1 2013|14: € 4.59).

#### Investment

In the first half of 2014|15, AGRANA invested a total of € 38.6 million, or € 17.1 million less than in the year-earlier comparative period. The analysis of capital expenditures by segment is as follows:

€m	H1 2014 15	H1 2013 14
Sugar segment	13.4	23.0
Starch segment	4.4	17.8
Fruit segment	20.8	14.9

A short overview of the most important investment projects in the AGRANA Group:

- Expansion of molasses desugaring plant in Tulln, Austria; the first stage of construction work is completed (Sugar)
- Erection of packaging centre in Kaposvár, Hungary, is under way; despite unfavourable weather, construction remained on schedule to date (Sugar)
- Expansion of ActiProt<sup>®</sup> DDGS¹ storage in Pischelsdorf, Austria (Starch)
- Capacity expansion of waxy corn derivative production in Aschach, Austria (Starch)
- Capacity expansion of corn starch plant in Aschach, Austria (Starch)
- Completion of the new US fruit preparations plant in Lysander, New York, which began production in Q1 2014|15 (Fruit)

- Installation of third production line at fruit preparations plant in Brazil is in progress; early tests were conducted in August (Fruit)
- Streamlining of production site locations at AUSTRIA JUICE: Relocation of fruit juice concentrate production within Austria from Gleisdorf to Kröllendorf, with capacity at the latter site boosted by 30% (Fruit)

Additionally in the first half of 2014|15, € 5.5 million (H1 2013|14: € 7.2 million) was invested in the equity-accounted joint ventures (the STUDEN and HUNGRANA groups).

### Cash flow

Operating cash flow before change in working capital rose slightly by 1.4% year-on-year to € 93.3 million (H1 2013|14: € 92.0 million), as the effect of easing profit for the period was more than made up for by an increase in the excess of non-cash expenses over non-cash income. With a somewhat larger decrease of € 127.4 million in working capital (H1 2013|14: decrease of € 104.1 million), net cash from operating activities in the first half of 2014|15 was € 220.2 million (H1 2013|14: € 195.5 million). Net cash used in investing activities eased slightly to € 38.3 million (H1 2013|14: net cash use of € 40.2 million). The payment of the dividend for the 2013|14 financial year and a reduction in long-term borrowings were reflected in net cash used in financing activities of € 94.4 million (H1 2013|14: net cash use of € 93.4 million).

### Financial position

Total assets eased slightly compared with 28 February 2014, to  $\leqslant$  2.3 billion, and the equity ratio rose from 49.9% to 52.1%.

While trade receivables went up slightly, AGRANA achieved a strong seasonal reduction in inventories, leading to an overall decrease in current assets. Non-current liabilities were reduced by paying down long-term borrowings. Current liabilities eased (despite marginally higher current borrowings), mainly because the payments made to beet growers in the first quarter of 2014|15 led to lower trade payables.

Taking advantage of good market conditions, a € 300 million syndicated loan obtained at the end of 2012 was renewed early with the existing bank lenders in July 2014 for five years (until 2019) as strategic long-term financing.

Net debt as of 31 August 2014, at  $\le$  287.4 million, was down significantly – by  $\le$  99.4 million – from the 2013|14 yearend level. The gearing ratio of 24.1% at the interim balance sheet date was thus substantially lower than on 28 February 2014, when it had stood at 32.4%.

### AGRANA in the capital market

Share data	H1 2014 15
High (24 Jun 2014)	€ 90.20
Low (17 Apr 2014)	€ 81.07
Closing price (29 Aug 2014)	€ 82.10
Closing book value per share (31 Aug 2014)	€ 79.43
Closing market capitalisation (31 Aug 2014)	€ 1,166.0m

AGRANA started the 2014|15 financial year at a share price of € 87.70. The Ukraine crisis and the challenging market environment for sugar manufacturers led to a volatile, negative overall share price performance in the first six months. Although in June the share price temporarily rose above the € 90 mark, it was only € 82.10 at the end of the second quarter. This represented a drop of 6.39% over the first half of the year, with trading volume averaging 2,200 shares per day (based on double counting, as published by the Vienna Stock Exchange). However, AGRANA outperformed the Austrian blue-chip index, the ATX, which lost 11.06% over the same period.

AGRANA's share price performance can be followed in the investor relations section of the Group's homepage at www.agrana.com. The market capitalisation at 31 August 2014 was  $\in$  1,166.0 million, with an unchanged 14,202,040 shares outstanding.

The 27<sup>th</sup> Annual General Meeting of AGRANA Beteiligungs-AG on 4 July 2014 approved the payment of a dividend (unchanged from the previous year) of € 3.60 per share for the 2013|14 financial year; the dividend was paid in July 2014.

### SUGAR SEGMENT\_

Share of total revenue



### Financial results

Sugar segment	H1	H1
€m, except %	2014 15	2013 14
Revenue	378.1	572.9
EBITDA <sup>2</sup>	34.5	45.9
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	28.6	38.5
Share of results of		
equity-accounted joint ventures	(1.0)	(0.4)
Exceptional items	0.5	0.0
Operating profit [EBIT] <sup>3</sup>	28.1	38.1
EBIT margin	7.4%	6.7%
Investment <sup>4</sup>	13.4	23.0

Sugar segment	Q <u>2</u>	Q2
€m, except %	2014 15	2013 141
Revenue	193.0	279.4
EBITDA <sup>2</sup>	14.2	21.4
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	11.1	17.5
Share of results of		
equity-accounted joint ventures	(0.5)	(0.3)
Exceptional items	0.5	0.0
Operating profit [EBIT] <sup>3</sup>	11.1	17.1
EBIT margin	5.8%	6.1%
Investment <sup>4</sup>	10.0	14.3

In the first half of 2014|15, revenue in the Sugar segment fell by 34.0% year-on-year to € 378.1 million. The reason was a continued reduction in sales prices and, to a lesser extent, a decrease in quantities sold into the sugar-using industry and to resellers. Revenues from by-products rose slightly.

<sup>1</sup> All prior-year values have been restated under IFRS 11 (equity method accounting has replaced proportionate consolidation); also see notes to the consolidated financial statements, from page 15.

<sup>&</sup>lt;sup>2</sup> EBITDA represents operating profit before exceptional items, results of equity-accounted joint ventures, depreciation and amortisation.

<sup>3</sup> Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.

<sup>&</sup>lt;sup>4</sup> Investment represents purchases of property, plant and equipment and intangible assets, excluding goodwill.

AGRANA BETEILIGUNGS-AG H1 2014 | 15

As expected, EBIT, at € 28.1 million, was down from the high year-ago value. The margin contraction in the second quarter was driven by the persistent erosion of sugar prices. The positive net exceptional items resulted from refunds in connection with the EU production levy.

### Market environment

### World sugar market

For the 2013|14 sugar marketing year (SMY, October 2013 to September 2014) the analytics firm F.O. Licht is currently¹ forecasting the first decrease in world sugar production seen in five years, along with further growth in consumption. Supply will nonetheless continue to exceed demand, making greater pressure on prices likely.

Amid considerable volatility during the first half of the year due to frequently changing crop forecasts, especially for the main Brazilian production regions, the world market price towards the end of the reporting period was very low; specifically, at the end of August 2014 the white sugar quotation was US\$ 423, or € 321, per tonne.

### EU sugar market

In the just-completed SMY 2013|14, with total EU sugar production of 16.8 million tonnes (prior SMY: 17.4 million tonnes) and steady quota sugar production, preferential imports continued to increase. Overall, sugar supply and demand were largely in balance.

For the new SMY 2014|15 now under way, with broadly rising crop expectations for European beet sugar, the level of utilisation of the EU sugar quota is expected to be steady. Owing to the falling sugar prices in the EU, preferential imports could decline. There is sufficient supply in the EU sugar market even without exceptional measures by the European Commission.

In SMY 2013|14 the Commission released 1.35 million tonnes of European out-of-quota sugar for export. The export licences were allocated in October and December 2013. For SMY 2014|15 the first such tranche has also been released, for the export of 0.6 million tonnes from October 2014. This is to be topped up later to 1.35 million tonnes.

### Raw materials, crops or crop forecasts, and production

The area planted to sugar beet by AGRANA's contract growers was reduced by about 5,000 hectares to approximately 97,000 hectares. In Austria about 600 hectares are dedicated to organic beet production this year.

While the contract acreages are thus lower, this year's very good weather and growing conditions mean that above-average beet yields can be expected in all countries. Processing in all seven AGRANA sugar factories began between 5 and 15 September. Given the high volumes of beet, a record-length campaign is forecast in all production countries.

### STARCH SEGMENT\_





### Financial results

Starch segment	H1	H1
€m, except %	2014 15	2013 142
Revenue	351.2	365.1
EBITDA <sup>3</sup>	22.6	18.6
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	11.3	8.7
Share of results of		
equity-accounted joint ventures	13.9	14.0
Operating profit [EBIT]*	25.2	22.7
EBIT margin	7.2%	6.2%
Investment⁵	4.4	17.8

<sup>&</sup>lt;sup>1</sup> Third Estimate of World Sugar Balance, June 2014.

<sup>&</sup>lt;sup>2</sup> All prior-year values have been restated under IFRS 11 (equity method accounting has replaced proportionate consolidation); also see notes to the consolidated financial statements, from page 15.

<sup>3</sup> EBITDA represents operating profit before exceptional items, results of equity-accounted joint ventures, depreciation and amortisation.

<sup>4</sup> Operating profit (EBIT) is after exceptional items.

<sup>&</sup>lt;sup>5</sup> Investment represents purchases of property, plant and equipment and intangible assets, excluding goodwill.

Starch segment	Q2	Q2
€m, except %	2014 15	2013 14 <sup>1</sup>
Revenue	173.9	184.2
EBITDA <sup>2</sup>	9.3	7.7
Operating profit before		
exceptional items and results of		
equity-accounted joint ventures	3.7	2.1
Share of results of		
equity-accounted joint ventures	7.0	6.1
Operating profit [EBIT] <sup>3</sup>	10.7	8.2
EBIT margin	6.2%	4.5%
Investment <sup>4</sup>	2.8	10.5

Revenue in the first half of 2014|15 was € 351.2 million, 3.8% less than in the same period one year earlier. The decline was caused primarily by lower selling prices for bioethanol, native corn starch and starch saccharification products, which outweighed the positive effect of higher volumes from, among other sources, the wheat starch plant in Pischelsdorf, Austria, that began production in June 2013. Sales prices for core products were significantly below the year-earlier levels, while prices of by-products were up a little.

At € 25.2 million, EBIT was up 11.0% year-on-year and profitability (the EBIT margin) expanded by one percentage point to 7.2%. Both in starch and bioethanol, lower selling prices were more than offset by reduced raw material prices. The result of subsidiary HUNGRANA, which is now accounted for using the equity method, was in line with the prior-year comparative period.

### Market environment

World grain production in the 2014|15 grain marketing year<sup>5</sup> is estimated by the International Grains Council at 1.98 billion tonnes (prior year: 1.99 billion tonnes), somewhat above the expected level of consumption. Global wheat production is forecast at slightly above predicted consumption, while global corn (maize) production is expected to exceed demand somewhat more visibly. There will thus be further growth in global stocks.

As a result of the positive crop outlook and good global supply picture, commodity prices for these raw materials have fallen significantly in the past months. At the end of August, wheat quoted at about € 174 per tonne and corn at around € 152 (November delivery, NYSE Euronext Liffe, Paris).

Grain production in Austria, excluding grain corn (non-silage corn), is estimated by Agrarmarkt Austria (AMA) at approximately 3.2 million tonnes, or about 10% more than the prior year's 2.9 million tonnes. For grain corn, production is expected to grow by almost 30% to 2.1 million tonnes.

### Raw materials, crops or crop forecasts, and production

On 26 August the potato starch factory in Gmünd, Austria, began the processing of starch potatoes from the 2014 harvest. On the strength of the good weather conditions, fulfilment by growers is expected to be 100% of the contracted amount of starch potatoes (about 228,000 tonnes, including organic potatoes). The summer's heavy precipitation promises good crop quantities, although with a lower starch content this year of about 17.5% (prior year: 18.5%).

Receiving of freshly harvested wet corn at the corn starch plant in Aschach, Austria, began on 11 September. Processing volume is expected to be similarly high as in the prior year (about 110,000 tonnes) and the wet corn campaign is projected to run until the middle of December. Production will then switch to the use of dry corn. In the first half of 2014|15, some 203,000 tonnes of corn was processed, in line with the prior year. At HUNGRANA, the subsidiary which is now equity-accounted, the wet corn campaign started at the end of August and wet corn processing is expected to rise to about 250,000 tonnes this year (prior year: 230,000 tonnes). Approximately 537,000 tonnes of corn was processed there in the first half of 2014|15, closely matching the year-earlier result. In Romania, wet corn is being processed since early September.

At the complex in Pischelsdorf, Austria (the bioethanol and wheat starch plant), about 368,000 tonnes of raw materials were processed in the first half of 2014|15 (H1 2013|14: 309,000 tonnes), with a ratio of about 60 to 40 of cereals (wheat and triticale) to corn. Processing of wet corn was launched in the middle of September and is expected to increase to about 100,000 tonnes this year (prior year: 93,000 tonnes).

<sup>&</sup>lt;sup>1</sup> All prior-year values have been restated under IFRS 11 (equity method accounting has replaced proportionate consolidation); also see notes to the consolidated financial statements, from page 15.

<sup>&</sup>lt;sup>2</sup> EBITDA represents operating profit before exceptional items, results of equity-accounted joint ventures, depreciation and amortisation.

 $<sup>^{3}</sup>$  Operating profit (EBIT) is after exceptional items.

<sup>4</sup> Investment represents purchases of property, plant and equipment and intangible assets, excluding goodwill.

<sup>&</sup>lt;sup>5</sup> Grain marketing year: July to June.

### FRUIT SEGMENT\_

## Share of total revenue



### Financial results

Fruit segment	H1	H1
€m, except %	2014 15	2013 14
Revenue	555.9	627.6
EBITDA <sup>1</sup>	56.1	61.1
Operating profit		
before exceptional items	38.3	43.4
Exceptional items	(4.6)	0.0
Operating profit [EBIT] <sup>2</sup>	33.7	43.4
EBIT margin	6.1%	6.9%
Investment <sup>3</sup>	20.8	14.9

Fruit segment	Q <u>2</u>	Q2
€m, except %	2014 15	2013 14
Revenue	271.1	302.0
EBITDA <sup>1</sup>	26.2	28.2
Operating profit		
before exceptional items	16.9	19.3
Exceptional items	(4.6)	0.0
Operating profit [EBIT] <sup>2</sup>	12.3	19.3
EBIT margin	4.5%	6.4%
Investment <sup>3</sup>	10.9	9.4

Fruit segment revenue decreased by 11.4% in the first six months of 2014|15, to € 555.9 million. In fruit preparations, sales quantities were at the prior-year level, but foreign exchange effects from the stronger euro led to a revenue decline of just under 5%. The revenue reduction of about 25% in the fruit juice concentrate business resulted from both a small year-on-year decline in sales volumes reflecting crops and buying-in, and from lower selling prices for apple juice concentrate.

EBIT in the first half was € 33.7 million, a decrease of 22.4% from one year earlier. While the fruit juice concentrate activities generated a slight improvement in margins, earnings in the fruit preparations business were adversely affected by a provisioning expense for the planned closure of the plant in Kröllendorf, Austria, and the shift of its production to other plants, and by currency translation. Without these two exceptional items, the profitability of the Fruit segment would have continued to rise. This underscores the success of the measures initiated in the previous years to trim material and structural costs.

#### Market environment

For fruit preparations, there is continuing growth in the non-European markets and a slight demand decline within the EU. Specifically, current market data for the last 52 weeks show a 2% decrease in Europe, while Russia saw growth of 4% and the US market was steady at an uptick of 0.2%. In Ukraine the political uncertainty had the effect of reducing demand, but thus far only by percentage rates in the single digits. Macroeconomic and political problems are also lowering the market trajectory in North Africa and Argentina.

Concerning fruit juice concentrates, Western European consumption of beverages high in fruit juice remains on a gentle easing trend, with most of this decrease occurring in Germany. Lower apple prices as a result of large crops and Russia's import ban on fresh fruit from the EU are leading to a significant drop in prices for apple juice concentrate.

### Raw materials, crops or crop forecasts, and production

This year's winter and spring crops of tropical fruits and strawberries in regions with a Mediterranean climate (such as Morocco, Egypt and Mexico) were average, with prices driven by strong demand from the USA. By contrast, the availability of raw materials from the summer harvests was, with few exceptions, very good.

Demand in the North American market is rising. Drought and water shortages in California, one of the main sourcing regions for the US fruit and vegetable market, led to very poor harvests of strawberries and stone fruits. AGRANA is making up the resulting shortfalls through procurement from other countries, mainly from Europe.

<sup>1</sup> EBITDA represents operating profit before exceptional items, results of equity-accounted joint ventures, depreciation and amortisation.

<sup>&</sup>lt;sup>2</sup> Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.

<sup>&</sup>lt;sup>3</sup> Investment represents purchases of property, plant and equipment and intangible assets, excluding goodwill.

During the first half of 2014|15 in the fruit juice concentrate business, Poland largely produced not-from-concentrate juice. As a consequence of favourable weather conditions, berry crops were uniformly good. Reflecting the supply volumes and market developments, raw material prices were lower than in the year before. For apples, very good crops are forecast in all major European production regions.

### MANAGEMENT OF RISKS AND OPPORTUNITIES \_

AGRANA uses an integrated system for the early identification and monitoring of risks that are relevant to the Group.

There are at present no known risks to the AGRANA Group's ability to continue in operational existence, and no future risks of this nature are currently discernible.

A detailed description of the Group's business risks is provided on pages 72 to 76 of the annual report 2013|14.

## SIGNIFICANT EVENTS AFTER THE INTERIM REPORTING DATE

No significant events occurred after the interim balance sheet date of 31 August 2014 that had a material effect on AGRANA's financial position, results of operations or cash flows.

### OUTLOOK \_

For the 2014|15 financial year as a whole, AGRANA expects a significant decrease in **Group revenue** (2013|14: € 2,841.7 million), driven by much lower average prices. For **operating profit (EBIT)** the Group is forecasting a significant reduction (2013|14: € 167.0 million) as a result of the price declines that are manifesting notably for sugar and ethanol.

In the **Sugar segment**, AGRANA predicts a significant revenue contraction (2013|14: € 962.9 million) as a consequence of the decline in sugar selling prices that is continuing in the second half of 2014|15. As the revenue reduction will only partly be offset by lower raw material costs, a significant decrease in EBIT is projected (2013|14: € 49.2 million).

For the **Starch segment**, AGRANA expects the 2014|15 financial year to bring a slight reduction in revenue (2013|14: € 706.7 million). The significant contraction in the prices of bioethanol and isoglucose should be largely made up through higher volumes; the new wheat starch plant in Pischelsdorf, Austria, will be operating at capacity. In the Starch segment, AGRANA currently expects a difficult market situation for bioethanol and saccharification products. EBIT could come in slightly below the prior-year level (2013|14: € 54.0 million).

The Fruit segment's revenue is predicted to dip slightly for the 2014|15 financial year (2013|14: € 1,172.1 million). EBIT earnings are seen moderately lower than in the prior year (2013|14: € 63.8 million) on continuing restructuring measures. In the fruit preparations business, AGRANA anticipates that all regions will experience a positive trend in sales volumes and a slight rise in revenue. Despite the start-up costs for the new US plant, it should be possible to match the prior year's EBIT (in local currency), thanks particularly to synergy effects in production costs and structural costs; however, restructuring measures and the strong euro will weigh on consolidated EBIT in fruit preparations. In fruit juice concentrates, a price-induced significant easing trend in revenue is expected year-on-year. EBIT of the Juice business, however, should be only slightly lower than in the prior year. The outlook for the Fruit segment is based on the assumption that the current slight decline in sales volume in Russia and Ukraine continues, but does not turn into a plunge.

In 2014|15 the AGRANA Group's total **investment** of about € 96 million for the financial year will be in line with depreciation.

## INTERIM CONSOLIDATED FINANCIAL STATEMENTS

FOR THE FIRST SIX MONTHS ENDED 31 AUGUST 2014 (UNAUDITED)

	Second q	uarter	First six n	nonths
		(1 June – 31 August)		1 August)
CONSOLIDATED INCOME STATEMENT	2014 15	2013 141	2014 15	2013 14
	€000	€000	€000	€000
Revenue	637,983	765,564	1,285,206	1,565,583
Changes in inventories of finished and unfinished goods	(115,285)	(122,842)	(228,120)	(306,887)
Own work capitalised	446	1,488	1,376	2,368
Other operating income	6,688	5,011	14,475	9,332
Cost of materials	(344,227)	(444,395)	(689,342)	(852,805)
Staff costs	(69,416)	(65,994)	(137,043)	(132,784)
Depreciation, amortisation and impairment losses	(18,048)	(18,431)	(35,023)	(34,973)
Other operating expenses	(70,535)	(81,503)	(137,420)	(159,196)
Share of results of equity-accounted joint ventures	6,475	5,742	12,857	13,577
Operating profit after exceptional items	34,081	44,640	86,966	104,215
Finance income	1,011	3,096	5,659	5,935
Finance expense	(5,455)	(10,758)	(12,773)	(21,182)
Net financial items	(4,444)	(7,662)	)7,114)	(15,247)
Profit before tax	29,637	36,978	79,852	88,968
Income tax expense	(7,957)	(7,726)	(18,935)	(19,789)
Profit for the period	21,680	29,252	60,917	69,179
Attributable to shareholders of the parent	20,166	27,613	57,904	65,200
Attributable to non-controlling interests	1,514	1,639	3,013	3,979
Earnings per share under IFRS (basic and diluted)	€ 1.42	€ 1.94	€ 4.08	€ 4.59
	Second q	uarter	First six n	nonths
	(1 June – 31	. August)	(1 March – 31 August)	
CONSOLIDATED STATEMENT	2014 15	2013 14	2014 15	2013 14
OF COMPREHENSIVE INCOME	€000	€000	€000	€000
Profit for the period	21,680	29,252	60,917	69,179
Other comprehensive income/(expense)				
Currency translation differences	(7,735)	(11,224)	(3,531)	(15,937)
<ul> <li>Available-for-sale financial assets under IAS 39,</li> </ul>	, , ,	, , ,	, , ,	. , ,
after deferred taxes	149	(87)	72	114
<ul> <li>Cash flow hedges under IAS 39, after deferred taxes</li> </ul>	(1,203)	690	(2,436)	(214)
(Expense) to be recognised in the income statement				
in the future	(8,789)	(10,621)	(5,895)	(16,037)
Change in actuarial gains and losses on defined				
benefit pension obligations and similar liabilities (IAS 19),	/>		<b>(</b> )	_
after deferred taxes	(13)	64	(25)	(4.5.020)
(Expense) recognised directly in equity	(8,802)	(10,557)	(5,920)	(16,028)
Total comprehensive income for the period	12,878	18,695	54,997	53,151
Attributable to shareholders of the parent	12,461	17,477	52,775	50,509
Attributable to non-controlling interests	417	1,218	2,222	2,642

<sup>&</sup>lt;sup>1</sup> The prior-year data were restated in accordance with IAS 8. Further information is provided from page 15.

CO	NSOLIDATED BALANCE SHEET	31 August 2014	28 February 2014
		€000	€000
ASS	SETS		
Α.	Non-current assets		
	Intangible assets	243,270	243,327
	Property, plant and equipment	650,691	643,613
	Equity-accounted joint ventures	68,836	57,057
	Securities	104,550	104,584
	Investments in non-consolidated subsidiaries and outside companies	1,159	1,120
	Receivables and other assets	21,983	24,525
	Deferred tax assets	30,818	29,685
		1,121,307	1,103,911
B.	Current assets		
	Inventories	450,890	685,450
	Trade receivables and other assets	466,635	452,025
	Current tax assets	26,616	14,249
	Securities	48	146
	Cash and cash equivalents	222,180	135,856
		1,166,369	1,287,726
EQ A.	UITY AND LIABILITIES  Equity		
	Share capital	103,210	103,210
	Share premium and other capital reserves	411,362	411,362
	Retained earnings	613,463	611,906
	Equity attributable to shareholders of the parent	1,128,035	1,126,478
	Non-controlling interests	64,643	66,255
		1,192,678	1,192,733
В.	Non-current liabilities	, ,	
	Retirement and termination benefit obligations	57,042	56,746
	Other provisions	12,422	12,631
	Borrowings	307,321	327,611
	Other payables	1,276	1,365
	Deferred tax liabilities	12,238	12,602
		390,299	410,955
C.	Current liabilities		
	Other provisions	38,045	37,397
	Borrowings	306,809	299,773
	Trade and other payables	305,186	419,682
	Current tax liabilities	54,659	31,097
		704,699	787,949
	Total equity and liabilities	2,287,676	2,391,637

<sup>&</sup>lt;sup>1</sup> The prior-year data were restated in accordance with IAS 8. Further information is provided from page 15.

ONDENSED CONSOLIDATED CASH FLOW STATEMENT	2014 15	2013 14
r the first six months (1 March – 31 August)	€000	€000
Operating cash flow before change in working capital	93,260	92,004
Gains on disposal of non-current assets	(419)	(669)
Change in working capital	127,395	119,133
Net cash from operating activities	220,236	210,468
Net cash (used in) investing activities	(38,254)	(55,200)
Net cash (used in) financing activities	(94,438)	(93,407)
Net increase in cash and cash equivalents	87,544	61,861
Effect of movements in foreign exchange rates on cash and cash equivalents	(1,220)	(2,450)
Cash and cash equivalents at beginning of period	135,856	126,448
Cash and cash equivalents at end of period	222,180	185,859

ONDENSED CONSOLIDATED	Equity	Non-	Total
TATEMENT OF CHANGES IN EQUITY	attributable to	controlling	
or the first six months (1 March – 31 August)	shareholders	interests	
	of the parent		
	€000	€000	€000
014 15			
At 1 March 2014	1,126,478	66,255	1,192,733
Fair value movements under IAS 39	(2,364)	0	(2,364)
Change in actuarial gains and losses on			
defined benefit pension obligations and similar liabilities	(27)	2	(25)
Currency translation loss	(2,738)	(793)	(3,531)
Other comprehensive (expense) for the period	(5,129)	(791)	(5,920)
Profit for the period	57,904	3,013	60,91
Total comprehensive income for the period	52,775	2,222	54,997
Dividends paid	(51,128)	(3,906)	(55,034
Other changes	(90)	72	(18
At 31 August 2014	1,128,035	64,643	1,192,678
043147			
013 14  At 1 March 2013	1,125,829	86,060	1,211,889
Fair value movements under IAS 39	0	(100)	(100
Change in actuarial gains and losses on			
defined benefit pension obligations and similar liabilities	10	(1)	Q
Currency translation loss	(14,701)	(1,236)	(15,937
Other comprehensive (expense) for the period	(14,691)	(1,337)	(16,028
Profit for the period	65,200	3,979	69,179
Total comprehensive income for the period	50,509	2,642	53,15
			(52.012
Dividends paid	(51,127)	(886)	(52,013)
Dividends paid Other changes	(51,127) (423)	(886)	(52,013) 117

<sup>&</sup>lt;sup>1</sup> The prior-year data were restated in accordance with IAS 8. Further information is provided from page 15.

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

FOR THE FIRST SIX MONTHS ENDED 31 AUGUST 2014 (UNAUDITED)

SEGMENT REPORTING	2014 15	2013 141		2014 15	2013 141
for the first six months	€000	€000		€000	€000
(1 March – 31 August)					
			Share of results of		
Total revenue			equity-accounted joint ventures		
Sugar	419,301	614,800	Sugar	(1,016)	(428)
Starch	355,562	370,682	Starch	13,873	14,005
Fruit	556,081	627,862	Fruit	0	0
Group	1,330,944	1,613,344	Group	12,857	13,577
Inter-segment revenue			Operating profit [EBIT] <sup>2</sup>		
Sugar	(41,218)	(41,958)	Sugar	28,078	38,066
Starch	(4,375)	(5,543)	Starch	25,168	22,708
Fruit	(145)	(260)	Fruit	33,720	43,441
Group	(45,738)	(47,761)	Group	86,966	104,215
Revenue			Investment <sup>3</sup>		
Sugar	378,083	572,842	Sugar	13,401	23,015
Starch	351,187	365,139	Starch	4,364	17,761
Fruit	555,936	627,602	Fruit	20,840	14,924
Group	1,285,206	1,565,583	Group	38,605	55,700
Operating profit before					
exceptional items and results of					
equity-accounted joint ventures			Staff count		
Sugar	28,634	38,494	Sugar	2,049	2,071
Starch	11,295	8,703	Starch	858	851
Fruit	38,270	43,441	Fruit	6,078	5,766
Group	78,199	90,638	Group	8,985	8,688
Exceptional items					
Sugar	460	0			
Starch	0	0			
Fruit	(4,550)	0			
Group	(4,090)	0			

 $<sup>^{\</sup>rm 1}$  The prior-year data were restated in accordance with IAS 8. Further information is provided from page 15.

<sup>&</sup>lt;sup>2</sup> Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.

<sup>&</sup>lt;sup>3</sup> Investment represents purchases of property, plant and equipment and intangibles (excluding goodwill).

### BASIS OF PREPARATION \_

The interim report of the AGRANA Group for the three months ended 31 August 2014 was prepared in accordance with the rules for interim financial reporting under IAS 34, in compliance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and their interpretation by the IFRS Interpretations Committee. Consistent with IAS 34, the consolidated financial statements of AGRANA Beteiligungs-Aktiengesellschaft ("AGRANA Beteiligungs-AG") at and for the period ended 31 August 2014 are presented in condensed form. These interim consolidated financial statements were not audited or reviewed. They were prepared by the Management Board of AGRANA Beteiligungs-AG on 29 September 2014.

The annual report 2013|14 of the AGRANA Group is available on the Internet at www.agrana.com for online viewing or downloading.

### ACCOUNTING POLICIES \_\_

In the preparation of these interim financial statements, certain new or changed standards and interpretations became effective for the first time, as described on pages 91 to 95 of the 2013|14 annual report in the notes to the consolidated financial statements, section 2, "Basis of preparation".

Except as noted above, the same accounting methods were applied as in the preparation of the annual consolidated financial statements for the year ended 28 February 2014 (the latest full financial year).

The notes to those 2013|14 annual consolidated financial statements therefore apply mutatis mutandis to these interim accounts. Corporate income taxes were determined on the basis of country-specific income tax rates, taking into account the tax planning for the full financial year.

### RESTATEMENTS IN ACCORDANCE WITH IAS 8\_

The initial application of IFRS 11 (Joint Arrangements) at the beginning of the 2014|15 financial year had impacts on the balance sheet, income statement and other parts of the financial statements, as the joint ventures in the

STUDEN group (Sugar segment) and in the HUNGRANA group (Starch segment), which previously were proportionately consolidated, are now accounted for using the equity method.

The retrospective application of the new standard also had analogous impacts on the comparative periods presented. An analysis of the assets and liabilities which at 1 March 2013 were for the first time combined in the item "equity-accounted joint ventures" is provided in the following overview:

1 March 2013	Transition effect
€000	of initial application
	of IFRS 11
Non-current assets	82,293
Current assets	45,985
Inventories	26,370
Receivables and other assets	1,654
Cash and cash equivalents	17,961
Total assets	128,278
Non-current liabilities	(5,572)
Current liabilities	(50,162)
Total liabilities	(55,734)
Carrying amount of	
equity-accounted joint ventures	72,544

The decrease in assets and liabilities led to a reduction in capital employed and in net debt. Impacts in the income statement, besides a reduction in revenue, occurred in all components of operating profit after exceptional items and of net financial items, as well as in income tax expense. Profit for the period and earnings per share were not affected. The after-tax profit of the companies involved enters into the Group accounts solely through the share of results of joint ventures that are accounted for using the equity method. In view of the fact that these companies constitute operating rather than financial investments, the share of results of joint ventures which are equity-accounted is reported as a component of operating profit after exceptional items.

The tables below give the values published for the first six months of the prior year (or in the case of the balance sheet, for the end of the prior year), the amount of their restatement for the transition to the equity method, and the values after the transition.

CONSOLIDATED INCOME STATEMENT	As	Transition	Restated
for the first six months of the prior year (period ended 31 August 2013)	published	to equity	for equity
		method	method
	€000	€000	€000
Revenue	1,674,339	(108,756)	1,565,583
Changes in inventories of finished and unfinished goods	(309,404)	2,517	(306,887)
Own work capitalised	2,501	(133)	2,368
Other operating income	9,929	(597)	9,332
Cost of materials	(927,491)	74,686	(852,805)
Staff costs	(135,801)	3,017	(132,784)
Depreciation, amortisation and impairment losses	(38,996)	4,023	(34,973)
Other operating expenses	(167,065)	7,869	(159,196)
Share of results of equity-accounted joint ventures	0	13,577	13,577
Operating profit [EBIT] <sup>1</sup>	108,012	(3,797)	104,215
Finance income	5,968	(33)	5,935
Finance expense	(21,408)	226	(21,182)
Net financial items	(15,440)	193	(15,247)
Profit before tax	92,572	(3,604)	88,968
Income tax expense	(23,393)	3,604	(19,789)
Profit for the period	69,179	0	69,179
Attributable to shareholders of the parent	65,200	0	65,200
Attributable to non-controlling interests	3,979	0	3,979
Earnings per share under IFRS (basic and diluted)	€ 4.59	€ 0.00	€ 4.59

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the first six months of the prior year (period ended 31 August 2013)	As published	Transition to equity method	Restated for equity method
	€000	€000	€000
Profit for the period	69,179	0	69,179
(Expense) recognised directly in equity	(16,028)	0	(16,028)
Total comprehensive income for the period	53,151	0	53,151
Attributable to shareholders of the parent	50,509	0	50,509
Attributable to non-controlling interests	2,642	0	2,642

<sup>&</sup>lt;sup>1</sup> Operating profit (EBIT) is after exceptional items and results of equity-accounted joint ventures.

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	NSOLIDATED BALANCE SHEET	As	Transition	Restated
at t	he end of the prior year (28 February 2014)	published	to equity	for equity
		C000	method	method €000
Δ 5	SETS	€000	€000	€000
Α.	Non-current assets			
	Intangible assets	247,763	(4,436)	243,327
	Property, plant and equipment	711,626	(68,013)	643,613
	Equity-accounted joint ventures	0	57,057	57,057
	Securities	104,584	0	104,584
	Investments in non-consolidated subsidiaries and outside companies	1,169	(49)	1,120
	Receivables and other assets	24,532	(7)	24,525
	Deferred tax assets	30,084	(399)	29,685
_		1,119,758	(15,847)	1,103,911
В.	Current assets	, ., .,	( - / - /	,,.
	Inventories	712,222	(26,772)	685,450
	Trade receivables and other assets	461,090	(9,065)	452,025
	Current tax assets	14,364	(115)	14,249
	Securities	146	0	146
	Cash and cash equivalents	144,484	(8,628)	135,856
	1	1,332,306	(44,580)	1,287,726
	Total assets	2,452,064	(60,427)	2,391,637
F 0	HITV AND HABILITIES			
_	UITY AND LIABILITIES Fauity			
EQ A.	Equity	103.210	0	103.210
_	<b>Equity</b> Share capital	103,210 411 362	0	103,210 411 362
_	Equity Share capital Share premium and other capital reserves	411,362	0	411,362
_	Equity Share capital Share premium and other capital reserves Retained earnings	411,362 611,906	0	411,362 611,906
_	Equity  Share capital  Share premium and other capital reserves  Retained earnings  Equity attributable to shareholders of the parent	411,362 611,906 1,126,478	0 0 0	411,362 611,906 1,126,478
_	Equity Share capital Share premium and other capital reserves Retained earnings	411,362 611,906 1,126,478 66,255	0 0 0	411,362 611,906 1,126,478 66,255
Α.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests	411,362 611,906 1,126,478	0 0 0	411,362
_	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities	411,362 611,906 1,126,478 66,255 1,192,733	0 0 0 0	411,362 611,906 1,126,478 66,255 1,192,733
Α.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations	411,362 611,906 1,126,478 66,255 1,192,733	0 0 0 0 0	411,362 611,906 1,126,478 66,255 <b>1,192,733</b>
Α.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,796 12,642	0 0 0 0 <b>0</b> (50) (11)	411,362 611,906 1,126,478 66,255 1,192,733 56,746 12,631
Α.	Equity  Share capital  Share premium and other capital reserves  Retained earnings  Equity attributable to shareholders of the parent  Non-controlling interests  Non-current liabilities  Retirement and termination benefit obligations  Other provisions  Borrowings	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,796 12,642 331,469	0 0 0 0 0 (50) (11) (3,858)	411,362 611,906 1,126,478 66,255 1,192,733 56,746 12,631 327,611
Α.	Equity  Share capital  Share premium and other capital reserves  Retained earnings  Equity attributable to shareholders of the parent  Non-controlling interests  Non-current liabilities  Retirement and termination benefit obligations  Other provisions  Borrowings  Other payables	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387	0 0 0 0 0 (50) (11) (3,858) (22)	411,362 611,906 1,126,478 66,255 1,192,733 56,746 12,631 327,611 1,365
Α.	Equity  Share capital  Share premium and other capital reserves  Retained earnings  Equity attributable to shareholders of the parent  Non-controlling interests  Non-current liabilities  Retirement and termination benefit obligations  Other provisions  Borrowings	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,796 12,642 331,469 1,387 15,614	0 0 0 0 0 (50) (11) (3,858) (22) (3,012)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602
В.	Equity  Share capital  Share premium and other capital reserves  Retained earnings  Equity attributable to shareholders of the parent  Non-controlling interests  Non-current liabilities  Retirement and termination benefit obligations  Other provisions  Borrowings  Other payables	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387	0 0 0 0 0 (50) (11) (3,858) (22)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602
В.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions Borrowings Other payables Deferred tax liabilities  Current liabilities	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387 15,614 417,908	0 0 0 0 (50) (11) (3,858) (22) (3,012) (6,953)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602 <b>410,955</b>
В.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions Borrowings Other payables Deferred tax liabilities  Current liabilities Other provisions	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387 15,614 417,908	0 0 0 0 (50) (11) (3,858) (22) (3,012) (6,953)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602 <b>410,955</b>
В.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions Borrowings Other payables Deferred tax liabilities  Current liabilities Other provisions Borrowings	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387 15,614 417,908	0 0 0 0 (50) (11) (3,858) (22) (3,012) (6,953)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602 <b>410,955</b>
A.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions Borrowings Other payables Deferred tax liabilities  Current liabilities Other provisions	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387 15,614 417,908 37,441 328,316 444,012	0 0 0 0 (50) (11) (3,858) (22) (3,012) (6,953) (44) (28,543) (24,330)	411,362 611,906 1,126,478 66,255 1,192,733 56,746 12,631 327,611 1,365 12,602 410,955 37,397 299,773 419,682
В.	Equity Share capital Share premium and other capital reserves Retained earnings Equity attributable to shareholders of the parent Non-controlling interests  Non-current liabilities Retirement and termination benefit obligations Other provisions Borrowings Other payables Deferred tax liabilities  Current liabilities Other provisions Borrowings Trade and other payables	411,362 611,906 1,126,478 66,255 1,192,733 56,796 12,642 331,469 1,387 15,614 417,908	0 0 0 0 (50) (11) (3,858) (22) (3,012) (6,953)	411,362 611,906 1,126,478 66,255 <b>1,192,733</b> 56,746 12,631 327,611 1,365 12,602 <b>410,955</b>

2,452,064

(60,427)

2,391,637

Total equity and liabilities

CONDENSED CONSOLIDATED CASH FLOW STATEMENT	As	Transition	Restated
for the first six months of the prior year (period ended 31 August 2013)	published	to equity	for equity
		method	method
	€000	€000	€000
Operating cash flow before change in working capital	111,251	(19,247)	92,004
Gains on disposal of non-current assets	(674)	5	(669)
Change in working capital	96,492	22,641	119,133
Net cash from operating activities	207,069	3,399	210,468
Net cash (used in) investing activities	(58,648)	3,448	(55,200)
Net cash (used in) financing activities	(99,495)	6,088	(93,407)
Net increase in cash and cash equivalents	48,926	12,935	61,861
Effect of movements in foreign exchange rates on cash and cash equivalents	(2,651)	201	(2,450)
Cash and cash equivalents at beginning of period	144,409	(17,961)	126,448
Cash and cash equivalents at end of period	190,684	(4,825)	185,859

### BASIS OF CONSOLIDATION \_\_\_

In the first quarter of the financial year the Vienna-based AGRANA ZHG Zucker Handels GmbH was consolidated for the first time. In the second quarter of 2014|15 the equity-accounted AGRAGOLD Holding GmbH, based in Vienna, was merged into AGRANA-STUDEN Beteiligungs GmbH, Vienna. In total, 65 companies were fully consolidated (end of 2013|14 financial year: 64 companies) and eleven companies were accounted for using the equity method (end of 2013|14 financial year: twelve companies).

### SEASONALITY OF BUSINESS \_\_\_

Most of the Group's sugar production falls into the three months from October to December. Depreciation and impairment of plant and equipment used in the campaign are therefore incurred largely in the financial third quarter. The material costs, staff costs and other operating expenses incurred before the sugar campaign in preparation for production are recognised intra-year under the respective type of expense and capitalised within inventories as unfinished goods.

## NOTES TO THE CONSOLIDATED INCOME STATEMENT\_\_\_\_\_

Operating profit after exceptional items (EBIT) in the first half of 2014|15 was  $\in$  87.0 million (H1 2013|14:  $\in$  104.2 million). The decrease in EBIT was attributable largely to lower earnings in the Sugar and Fruit segments. An additional downside effect on EBIT in the Fruit segment was exerted by negative net exceptional items of  $\in$  4.6 million related to the concentration of fruit preparations production operations in Austria, while the Sugar segment recorded net exceptional items income of  $\in$  0.5 million (from reimbursements of production levies).

Net financial items amounted to an expense of € 7.1 million (H1 2013|14: expense of € 15.2 million). The improvement resulted from (small) currency translation gains in the reporting period, which contrasted with high translation losses incurred in the year-earlier period.

After taxes, Group profit for the period was € 60.9 million (H1 2013|14: € 69.2 million).

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT.

In the six months to the end of August 2014, cash and cash equivalents grew by € 86.3 million to € 222.2 million.

Operating cash flow before changes in working capital was € 93.3 million (H1 2013|14: € 92.0 million), a rise of € 1.3 million year-on-year. The change arose mainly from a reduction in profit for the period and an increase in other non-cash expenses and income. The latter item included, among other elements, unrealised currency translation losses within net financial items, the effects of deferred taxes and non-cash current taxes. Net cash used in operating activities during the first six months of 2014|15 was € 220.2 million (H1 2013|14: net cash used of € 210.5 million).

In the current financial year, lower investment in purchases of property, plant and equipment in the Sugar and Starch segments led to a reduction in net cash used in investing activities, whereas the Fruit segment saw a continued rise in property, plant and equipment purchases. At Group level, net cash used in investing activities in the first half of 2014|15 was € 38.3 million (H1 2013|14: € 55.2 million).

Net cash used in financing activities, at  $\leqslant$  94.4 million, was in line with the first half of the prior year.

## NOTES TO THE CONSOLIDATED BALANCE SHEET\_\_\_\_

Total assets eased by € 103.9 million compared with the prior-year end (28 February 2014), to € 2,287.7 million. On the assets side of the balance sheet, the reduction was primarily the result of lower inventories, which outweighed an increase in cash and cash equivalents. On the liabilities side, a drop in trade and other payables contributed to the reduction in the balance sheet total. With shareholders' equity of € 1,192.7 million (28 February 2014: € 1,192.7 million), the equity ratio at the end of August was 52.1% (28 February 2014: 49.9%).

### FINANCIAL INSTRUMENTS\_

To hedge risks from operating and financing activities (risks related to changes in interest rates, exchange rates and commodity prices), the AGRANA Group to a limited extent uses common derivative financial instruments. Derivatives are recognised at cost at the inception of the derivative contract and are subsequently measured at fair value at every balance sheet date. Changes in value are as a rule recognised in profit or loss. Where the conditions for cash flow hedge accounting under IAS 39 are met, the unrealised changes in value are recognised directly in equity.

In the table below, the financial assets and liabilities measured at fair value are analysed by their level in the fair value hierarchy. The levels are defined as follows under IFRS 7:

- Level 1 consists of those financial instruments for which the fair value represents exchange or market prices quoted for the exact instrument on an active market (i.e., these prices are used without adjustment or change in composition).
- In Level 2, the fair values are determined on the basis of exchange or market prices quoted on an active market for similar assets or liabilities, or using other valuation techniques for which the significant inputs are based on observable market data.
- Level 3 consists of those financial instruments for which the fair values are determined on the basis of valuation techniques using significant inputs that are not based on observable market data.

In the reporting period no reclassifications were made between levels of the hierarchy.

	Level 1	Level 2	Level 3	Total
	€000	€000	€000	€000
31 AUGUST 2014				
Securities (non-current)	19,550	0	0	19,550
Investments in non-consolidated subsidiaries				
and outside companies (non-current)	0	0	276	276
Derivative financial assets at fair value through equity				
(hedge accounting)	0	210	0	210
Derivative financial assets at fair value through profit or loss				
(held for trading)	2,233	742	0	2,975
Securities (current)	48	0	0	48
Financial assets	21,831	952	276	23,059

	Level 1	Level 2	Level 3	Total
	€000	€000	€000	€000
Liabilities from derivatives at fair value through equity				
(hedge accounting)	2,213	4,519	0	6,732
Liabilities from derivatives at fair value through profit or loss				
(held for trading)	0	2,380	0	2,380
Financial liabilities	2,213	6,899	0	9,112
31 AUGUST 2013				
Securities (non-current)	20,476	0	0	20,476
Investments in non-consolidated subsidiaries				
and outside companies (non-current)	0	0	277	277
Derivative financial assets at fair value through equity				
(hedge accounting)	0	62	0	62
Derivative financial assets at fair value through profit or loss				
(held for trading)	0	771	0	771
Securities (current)	38	0	0	38
Financial assets	20,514	833	277	21,624
Liabilities from derivatives at fair value through equity				
(hedge accounting)	0	1,379	0	1,379
Liabilities from derivatives at fair value through profit or loss				
(held for trading)	0	4,455	0	4,455
Financial liabilities	0	5,834	0	5,834

For cash and cash equivalents, securities, trade and other receivables and trade and other payables, it can be assumed that the carrying amount is a realistic estimate of fair value.

The following table presents the carrying amounts and fair values of borrowings. The fair values of bank loans and overdrafts, other loans from non-Group entities, borrowings from affiliated companies in the Südzucker group and obligations under finance leases are measured at the present value of the payments related to the borrowings:

	Carrying	Fair value
	amount	
	€000	€000
31 AUGUST 2014		
Bank loans and overdrafts, and other loans from non-Group entities	364,048	367,534
Borrowings from affiliated companies in the Südzucker group	250,000	256,361
Finance lease obligations	82	90
Borrowings	614,130	623,985
31 AUGUST 2013		
Bank loans and overdrafts, and other loans from non-Group entities	413,876	418,102
Borrowings from affiliated companies in the Südzucker group	250,000	257,132
Finance lease obligations	54	59
Borrowings	663,930	675,293

### STAFF COUNT\_

In the first six months of the financial year the AGRANA Group had an average of 8,985 employees (H1 2013|14: 8,688). An increase of about 300 positions in the Fruit segment was attributable mainly to a higher requirement for seasonal labour in Ukraine, Morocco and Mexico and to the new production site in the USA.

### RELATED PARTY DISCLOSURES \_\_\_

There were no material changes in related party relationships since the year-end balance sheet date of 28 February 2014. Transactions with related parties as defined in IAS 24 are conducted on arm's length terms. Details of individual related party relationships are provided in the AGRANA annual report for the year ended 28 February 2014.

## SIGNIFICANT EVENTS AFTER THE INTERIM REPORTING DATE \_

No significant events occurred after the first-quarter balance sheet date of 31 August 2014 that had a material effect on AGRANA's financial position, results of operations or cash flows.

## MANAGEMENT BOARD'S RESPONSIBILITY STATEMENT

We confirm that, to the best of our knowledge:

■ the condensed consolidated interim financial statements, which have been prepared in accordance with the applicable accounting standards, give a true and fair view of the Group's financial position, results of operations and cash flows within the meaning of the Stock Exchange Act; and

■ the Group's management report for the first six months gives a true and fair view of the Group's financial position, results of operations and cash flows within the meaning of the Stock Exchange Act in relation to (1) the important events in the first six months of the financial year and their effects on the condensed consolidated interim financial statements, (2) the principal risks and uncertainties for the remaining two quarters of the financial year, and (3) the reportable significant transactions with related parties.

Vienna, 29 September 2014

The Management Board of AGRANA Beteiligungs-AG

Johann Marihart

Chief Executive Officer
Business Strategy, Production, Quality Management,
Human Resources, Communication (including Investor Relations),

Research & Development, and Starch Segment

Walter Grausam

Member of the Management Board Finance, Controlling, Treasury, Information Technology & Organisation, Mergers & Acquisitions, Legal, and Fruit Segment Fritz Gattermayer

Member of the Management Board Sales, Raw Materials, Purchasing, and Sugar Segment

Thomas Kölbl

Member of the Management Board Internal Audit

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### FINANCIAL CALENDAR

#### 13 January 2015 Publication of results for

first three quarters of 2014|15

FURTHER INFORMATION

13 May 2015 Publication of

annual results for 2014|15

(press conference)

3 July 2015 Annual General Meeting

for 2014|15

8 July 2015 Dividend payment and

ex-dividend date

9 July 2015 Publication of results for

first quarter of 2015|16

8 October 2015 Publication of results for

first half of 2015|16

### CONTACTS AND MORE INFORMATION ..

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### AGRANA online annual report 2013|14

http://reports.agrana.com

This English translation of the AGRANA report is solely for readers' convenience and is not definitive. In the event of discrepancy or dispute, only the German-language version shall govern.

### FORWARD-LOOKING STATEMENTS

This interim report contains forward-looking statements, which are based on assumptions and estimates made by the Management Board of AGRANA Beteiligungs-AG. Although these assumptions, plans and projections represent the Management Board's current intentions and best knowledge, a large number of internal and external factors may cause actual future developments and results to differ materially from these assumptions and estimates. Some examples of such factors are, without limitation: negotiations concerning world trade agreements; changes in the overall economic environment, especially in macroeconomic variables such as exchange rates, inflation and interest rates; EU sugar policy; consumer behaviour; and public policy related to food and energy.

AGRANA Beteiligungs-AG does not guarantee in any way that the actual future developments and actual future results achieved will match the assumptions and estimates expressed or made in this interim report, and does not accept any liability in the event that assumptions and estimates prove to be incorrect.

As a result of the standard round-half-up convention used in rounding individual amounts and percentages, this report may contain minor, immaterial rounding errors.

No liability is assumed for misprints, typographical and similar errors.