

AGRANA AT A GLANCE

For 25 years now, AGRANA has been processing agricultural raw materials to produce high quality foodstuffs as well as products for the food processing industry and for technical applications in the three core business areas sugar, starch and fruit.

AGRANA is...

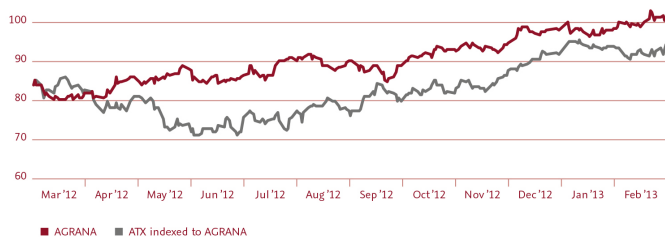
- the leading sugar manufacturer in Central, Eastern and Southeastern Europe.
- a major supplier of customised starch products in Europe and the largest producer of bioethanol in Austria.
- the world market leader in the production of fruit preparations.
- the largest producer of fruit juice concentrates in Europe.
- operating 56 production sites in 26 countries around the world as of 28 February 2013.

In a very demanding market environment, AGRANA achieved a new all-time high of € 3,066 million in revenue. This was also helped by the first-time consolidation of AUSTRIA JUICE GmbH, the company which resulted from last year's merger of AGRANA Juice with the Ybbstaler group. Through pro-active hedging the Group was also able to work effectively with the short-term volatility in the raw material markets. Operating profit before exceptional items was thus high again: at almost € 237 million, it even slightly improved on the prior year's record result.

- **Sugar segment:** In 2012|13 AGRANA grew revenue by 26.8% to € 1,121.5 million (prior year: € 884.4 million). Both with resellers and the sugar-using industry, the market-leading position was consolidated with high quota sugar sales and good service. Operating profit of € 119.1 million before exceptional items surpassed the prior year's record result of € 112.3 million. Success factors were e.g. AGRANA's sufficient quantities of non-quota sugar and the good trajectory of quota sugar prices.
- **Segment Starch:** In 2012|13, higher sales volumes and better selling prices for saccharification products led to revenue growth of 5.2%, to € 804.3 million (prior year: € 764.3 million). Operating profit of € 72.6 million before exceptional items was € 9.3 million less than the very good year-earlier result.
- **Segment Fruit:** Revenue added 22.7% in 2012|13, rising to € 1,140.1 million, which was made possible above all by volume growth. The Fruit segment's operating profit before exceptional items increased by 18.2% year-on-year to € 45.2 million. The encouraging revenue growth on constant margins in fruit preparations in the USA, Eastern Europe and Asia was able to make up for declines in other regions, particularly Europe, where cost optimisation measures were taken.

Outlook: At present, the Group believes 2013|14 will bring a slight increase in Group revenue driven primarily by volume growth. However, AGRANA does not expect to be able to match the past two years' very good operating profit before exceptional items.

AGRANA SHARE



At 28 February 2013

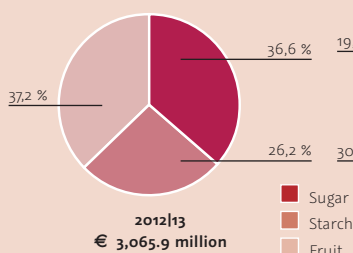
Type of shares:	Ordinary shares
Number of shares:	14,202,040
Share capital:	€ 103.2 million
Market capitalisation (February 28, 2013):	€ 1,441.5 million
Stock exchange segment, index:	Prime Market
ISIN:	AT0000603709
Reuters code:	AGRVVI
Bloomberg code:	AGR AV
Stock exchange abbreviation:	AGR

KEY COMPANY FIGURES

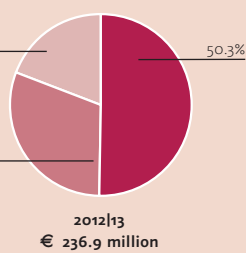
€m	GJ 2012 13	GJ 2011 12	GJ 2010 11 ¹⁾	GJ 2009 10	GJ 2008 09
Revenue	3,065.9	2,577.6	2,165.9	1,989.2	2,026.3
Operating profit before exceptional items	236.9	232.4	128.6	91.9	37.8
Operating profit after exceptional items	217.8	231.0	128.6	86.9	34.6
Profit / (Loss) before tax	190.2	206.3	109.7	87.4	(32.4)
Profit / (Loss) for the period	156.5	155.7	87.1	72.7	(15.9)
Staff	8,449	7,982	8,243	7,927	8,244
Dividend per share (€)	3.60 ²⁾	3.60	2.40	1.95	1.95

¹⁾ Restated in 2011|12 FY to reflect a retrospective change in accounting policy related to IAS 19 (Employee Benefits). ²⁾ Proposal to the AGM.

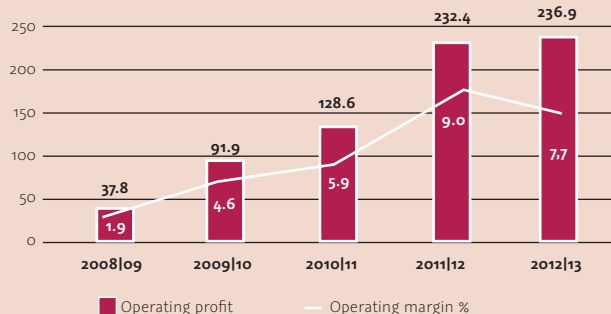
Revenue by segment



Operating profit before exceptional items



Development of operating profit (€m) and operating margin (%)



The forward-looking statements in this fact sheet refer to future events. Such projections and forecasts are subject to specific risks that cannot be predicted and that cannot be influenced by the issuer. Therefore the issuer cannot guarantee the accuracy of economic projections and forecasts or their effect on the economic situation or the market of the issuer's shares. The statements relating to the past are no guarantee of future profit developments. This fact sheet does not constitute an offer to purchase shares.