

RESULTS AND RESPONSIBILITY

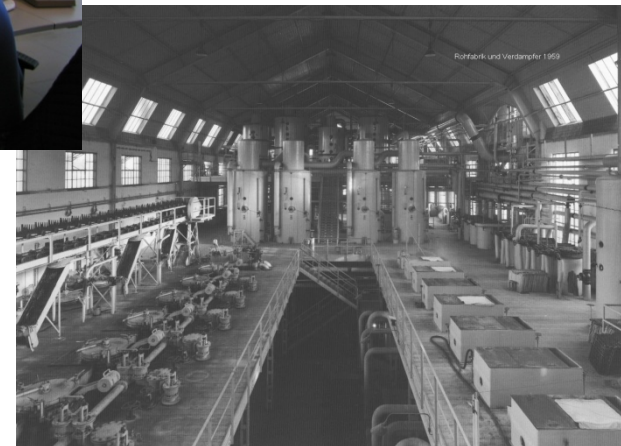


AGRANA Beteiligungs-AG
CAPITAL MARKETS DAY 2013
Vienna/Pischelsdorf/Tulln | Austria
24 – 25 October 2013

Day 2 | Presentation Sugar factory Tulln
Presenters: Roman Knotzer, Johann Weidenauer

AGRANA Zucker GmbH, Tulln|Austria

— Some impressions at the beginning

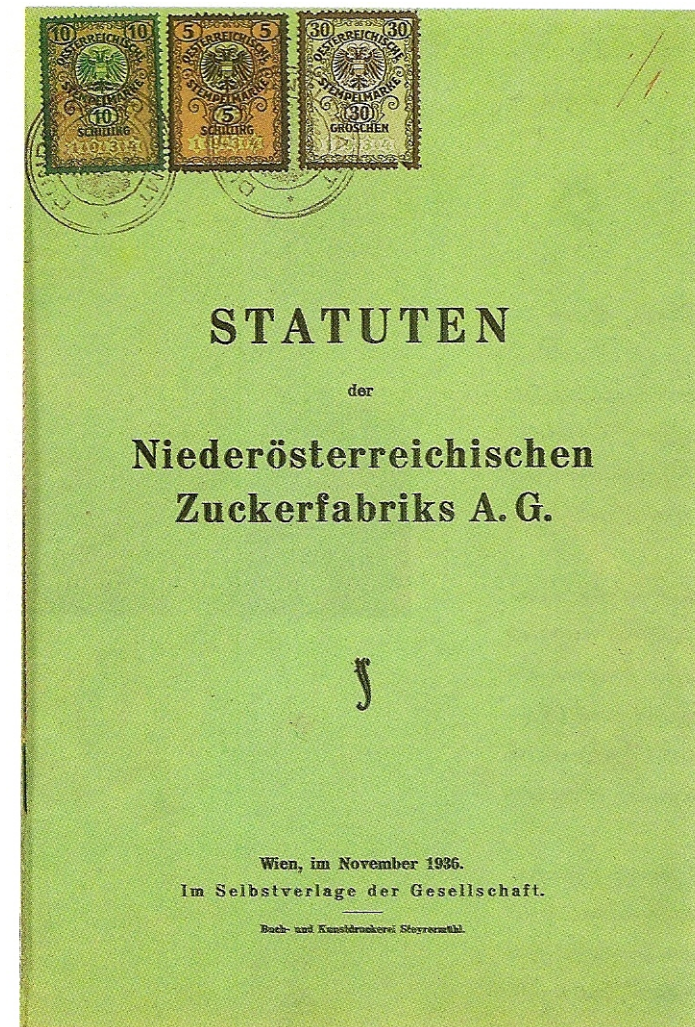


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November 24, 1936: foundation of
Lower Austria's sugarfactories company

Founders of this organisation:

- Leipnik-Lundenburger sugarfactories plc of Strakosch brothers,
- Hirmer sugar factory plc,
- Siegendorfer sugar factory Conrad Patzenhofers sons
- Upper Austria's sugar factories plc



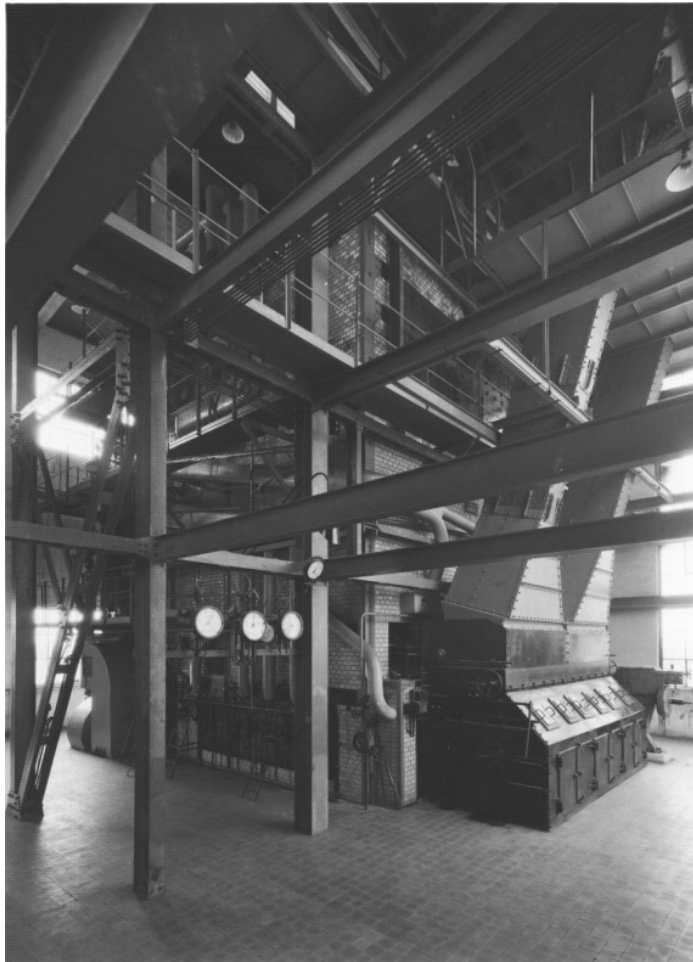
— AGRANA Zucker GmbH, Tulln|Austria

Start of construction 1937



— AGRANA Zucker GmbH, Tulln|Austria

1938



— AGRANA Zucker GmbH, Tulln|Austria

October 26, 1938

Start-up of raw sugar factory
planned amount of beets processed: 60,000 t

1945 NO beet campaign

December 7, 1945

foundation of the new „**Tullner sugarfactory public company**“

1947 – 1959

ongoing investments to increase factory performance up to 3,000 t/day

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1990 installation of the central sugar warehouse



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1993
molasses desugarisation



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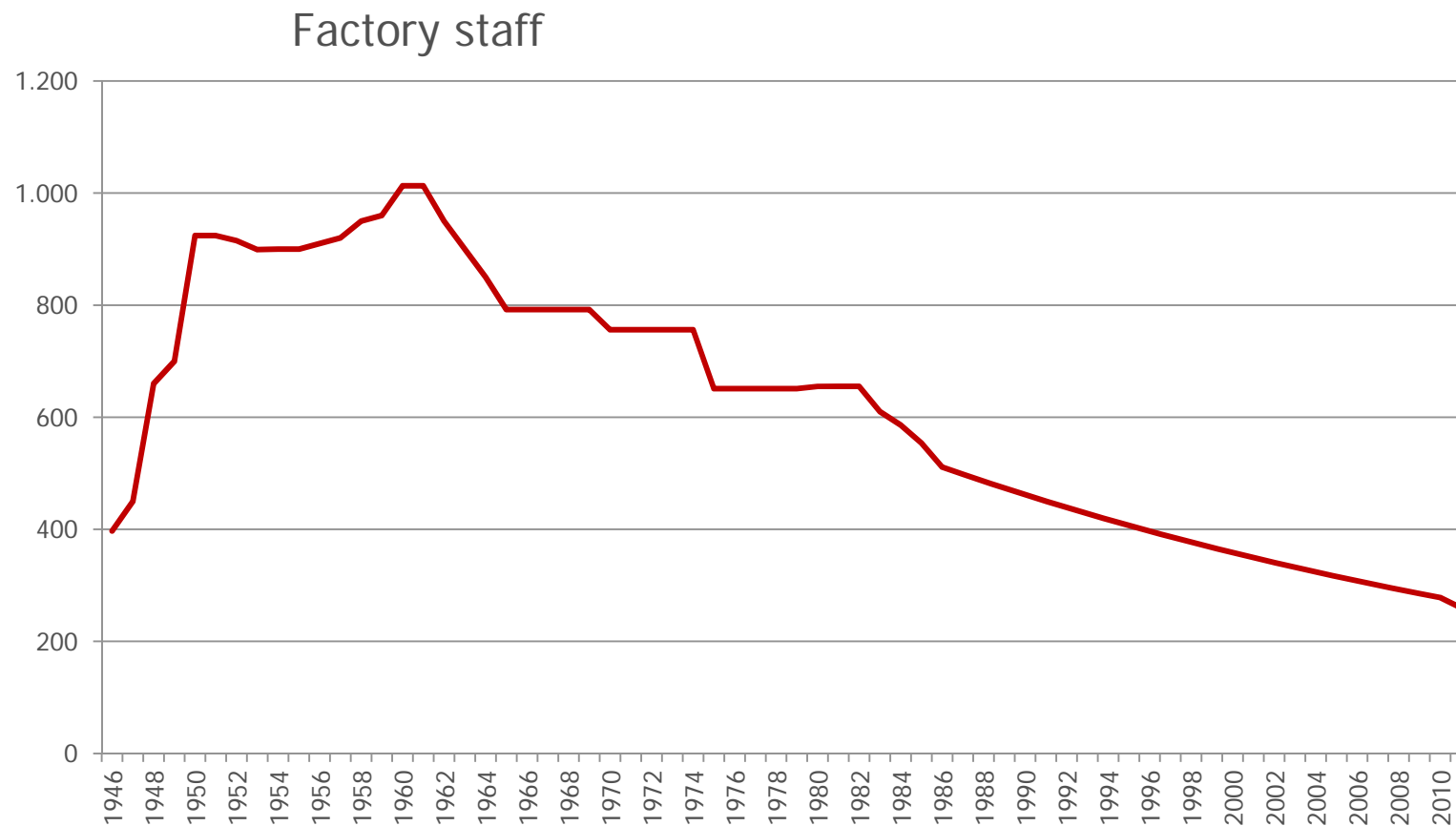
2011 silo 6
70,000 t



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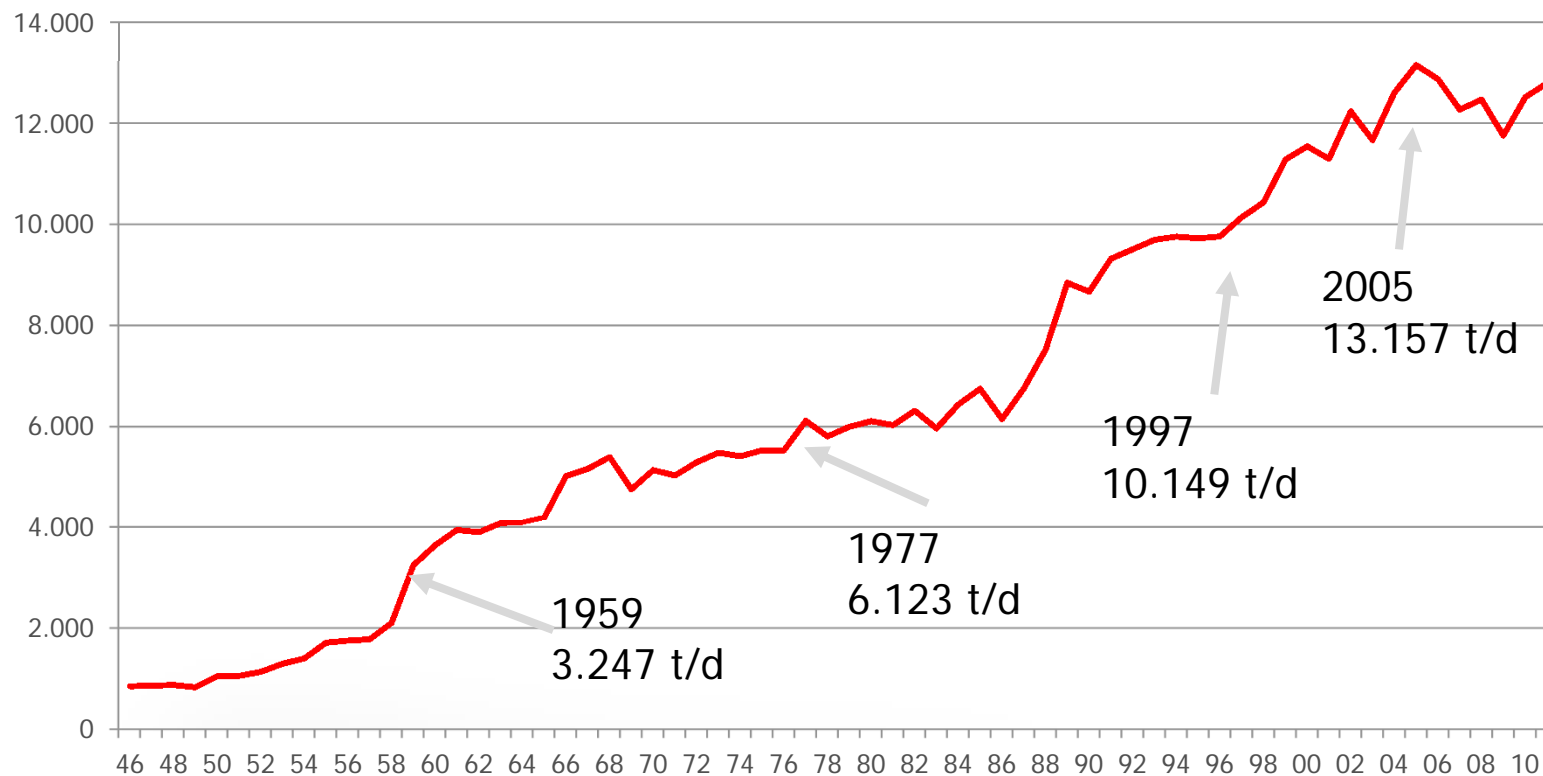


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Beet slicing in t/d



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Basic data 2013

1.550.000 t beets, 28.000 t limestone, 33.000.000 m³ natural gas,
250.000 t sugar, 75.000 t pellets, 60.000 t molasses

125 beet- und 14 thick juice days in campaign

Staff 2013

Blue collars	130 not limited	21 limited	65 campaign
White collars	116 not limited	16 limited	50 campaign
Apprentices	26		

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AGRANA sugar products are marketed as follows:

- to end consumers via food retailers,
- to the food processing industry
(soft beverage producers, makers of confectionary, and the fermentation industry as well as other food-based sectors)



= a small excerpt of AGRANA customers

Product range in Austria

33 products





THANK YOU FOR
YOUR ATTENTION —

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